gorilla expense

CONETEC

ConeTec is a trusted provider of specialized ground investigation services across North and South America. With a focus on safety, precision, and technical expertise, they support complex infrastructure, energy, and environmental projects for both public and private sector clients.

With growing operations across North and South America, ConeTec partnered with Gorilla Expense to bring clarity and structure to their expense reporting - supporting smoother operations as their teams scale globally.

Industry: Civil Engineering

BURNABY, BC

500+

ACTIVE USERS ACROSS 7 COUNTRIES

Microsoft Dynamics GP   ORACLE   PeopleSoft

ERP SYSTEMS

THE PROBLEM

Disconnected Processes. Global Complexity. Limited Visibility.

Managing expenses across seven countries and hundreds of users required significant coordination. Without a centralized platform in place, teams relied on spreadsheets and email to track submissions, approvals, and reports - a setup that took time and offered limited visibility across regions.

This complexity was further shaped by the organization's multi-entity structure, varying currencies, and evolving reporting needs. The added requirement to integrate with both Microsoft Dynamics GP and Oracle ERP systems made flexibility and alignment even more essential.

ConeTec evaluated six platforms - but most introduced more friction, required middleware, or forced rigid process changes that didn't align with how they worked. The ideal solution needed to be adaptable - structured enough to unify teams, but flexible enough to work the way they already did.

KEY BENEFITS

Automated project syncing

Customized expense workflows

Streamlined approval workflows

Significant time savings across operations

THE SOLUTION

A Platform That Fits - Seamlessly

Managing expenses across multiple entities, ERP systems, and global teams - without a unified process - had become inefficient and unsustainable.

Gorilla Expense partnered with ConeTec to deliver a solution purpose-built for their complex, multi-ERP environment. The first step involved sharing detailed documentation of their existing workflows and data structures. Using this as a foundation, the solution was configured to match their approval hierarchies, project setup, and general ledger integration.

Implementation was smooth and well-paced. Training was delivered through video walkthroughs and live demos, ensuring users across seven countries could adapt quickly. Additional requests - including custom interface windows and transaction traceability - were addressed during setup as part of the initial configuration.

Today, the system supports over 500 users operating on Microsoft Dynamics GP and Oracle Peoplesoft, offering structure, visibility, and flexibility as the business continues to grow.

> Gorilla Expense has brought structure and consistency to a process that once felt chaotic. Their ability to understand our unique requirements and configure the system around us - not the other way around - made all the difference. The support has been consistently responsive and solution-oriented, which is critical given the scale and complexity of our operations.

James Webb
Application Specialist, ConeTec

> Our focus has always been on delivering solutions that feel intuitive and truly integrate into our customers' existing workflows. Conetec's feedback reflects exactly what we strive for: a platform that's easy to adopt, minimizes manual work, and scales with our customers' growth. We're proud to support their journey by eliminating complexity and enabling seamless ERP integration - so they can focus more on their business and less on their systems.

Prachi Borhade
Manager - Implementation & Support
Gorilla Expense